

769 2017-2018	ACTUAL EXPENSE 2018-2019	ACTUAL EXPENSE 2019-2020	AMMENDED BUDGET 2020-2021	ACTUAL EXPENSE As of 09.21.21	APPROVED BUDGET 2021-2022
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OLD GL	REVENUES							
4110	30-41040-00	Sales Tax Income	341,146	357,891	365,500	365,500	363,657	365,500
4136	30-46260-00	Rental Income	13,300	14,300	9,500	7,600	9,050	7,600
4190	30-41072-00	Dividend Income	1,427	1,470	1,500	1,500	1,213	1,500
4191	30-46015-00	Interest Income	9,672	9,633	13,500	13,500	5,442	7,500
		<b>TOTAL REVENUES</b>	<b>365,545</b>	<b>383,294</b>	<b>390,000</b>	<b>388,100</b>	<b>379,362</b>	<b>382,100</b>

	ECONOMIC DEVELOPMENT EXP							
59060								
6101 - /	6101 - A	Central Station Promotions	2,412	-	-	-	-	-
6103	6103	Taylor's Buttercups Bakery & Cafe	9,000	-	-	-	-	-
6104	6104	StewBabe's Grill	-	9,721	-	-	-	-
6105	6105	Texas Die Casting	-	41,478	-	-	-	-
6107	6107	OT&I	-	12,000	3,000	-	-	-
6108	30-59060-01-6108	Gladewater ISD	-	-	27,500	27,500	27,500	30,000
6109	6109	USV, LLC	-	-	10,200	-	-	-
6110	6110	Undesignated Recruitment	-	-	5,612	16,153	-	-
6172	30-59060-01-6172	Highway 271 & Loop 485 Project	-	-	-	42,000	15,350	42,000
6173	6173	JNL Machine	-	-	-	-	-	-
6178	6178	Sunbelt Manufacturing	9,569	22,215	-	29,000	29,000	-
6180	6180	Beautiful Tribe	-	3,000	9,000	-	-	-
6186	6186	Targeted Infrastructure	-	-	-	-	-	-
6186	6186 - A	Streets & Sidewalks	-	-	-	17,610	17,610	-
6186	6186 - F	Targeted Infrasructure/Baseball Park	100,000	100,000	81,540	100,000	100,000	-
6186	6186 - H	Main Street District Improvements	-	9,920	-	-	-	-
6192	6192	Curb Appeal Program	10,000	-	-	-	-	-
6193	6193	Gladewater Library/Career Center	30,000	-	3,000	4,700	4,700	-
6194	6194	Utility Support Program Payments	-	-	-	4,500	4,500	-
6196	6196	Gladewater Water & Sewer Study	-	-	-	450	450	-
6198	30-59060-01-6198	Chamber-Retail Recruitment & Retention	11,250	15,000	15,000	15,000	15,000	15,000
		<b>TOTAL ECONOMIC DEVELOPMENT EXP</b>	<b>172,231</b>	<b>213,334</b>	<b>154,852</b>	<b>256,913</b>	<b>214,110</b>	<b>87,000</b>

	PERSONNEL EXPENSES							
6310	30-50001-01	Salaries	71,773	71,773	64,800	64,800	-	64,800
6320	30-55502-01	FICA & Medicare	5,938	5,830	5,000	4,980	-	4,980
6330	30-50800-01	Personnel Cost Sharing w/City	-	-	-	-	9,638	-
6350	30-55503-01	Retirement	6,000	6,000	6,000	6,000	-	6,000
6360	30-55508-01	Federal Unemployment Tax	75	42	42	45	-	45
6340	30-55508-01	State Unemployment Tax	74	32	41	45	-	45
6370	30-55501-01	Health Insurance	2,640	4,440	5,150	5,500	-	5,500
na		Severance	-	-	24,758	-	-	-
		<b>TOTAL PERSONNEL EXPENSES</b>	<b>86,500</b>	<b>88,117</b>	<b>105,791</b>	<b>81,370</b>	<b>9,638</b>	<b>81,370</b>

	TRAVEL EXPENSES							
6410	30-53002-01	Automobile Expenses	6,245	6,000	7,569	7,000	-	7,000
6420	30-54006-01-6420	Meals & Entertainment	212	1,281	339	1,000	-	1,000
6430	30-54006-01-6430	Lodging	398	2,097	50	1,200	-	1,200
6440	30-54006-01-6440	Training, Seminars, Conferences	714	4,995	2,438	4,000	-	4,000
6450	30-54005-01-6450	Trade Shows & Marketing	-	700	-	3,000	-	3,000
		<b>TOTAL TRAVEL EXPENSES</b>	<b>7,569</b>	<b>15,073</b>	<b>10,396</b>	<b>16,200</b>	<b>-</b>	<b>16,200</b>

	PROFESSIONAL SERVICES							
6510	30-54024-01	Accounting Expense	2,675	2,342	3,500	3,500	2,105	3,500
6520	30-54023-01	Audit Services	4,500	5,000	5,000	6,000	6,000	5,000
6530	30-54022-01	Legal & Professional Fees	15,388	8,072	6,557	21,000	20,029	9,000
6540	na	Business Info Ctr. Contribution	-	-	-	-	-	-
6570	30-53006-01-6570	Industrial Park Signage	260	1,875	-	1,000	-	1,000
		<b>TOTAL PROFESSIONAL SERVICES</b>	<b>22,823</b>	<b>17,289</b>	<b>15,057</b>	<b>31,500</b>	<b>28,134</b>	<b>18,500</b>

			769	ACTUAL	ACTUAL	AMMENDED	ACTUAL	APPROVED
			2017-2018	EXPENSE	EXPENSE	BUDGET	EXPENSE	BUDGET
				2018-2019	2019-2020	2020-2021	As of 09.21.21	2021-2022
<b>OFFICE &amp; OTHER EXPENSES</b>								
6610	30-55552-01	Rent Expense	4,400	4,800	4,800	4,800	4,000	4,800
6615	30-54006-01-6615	Professional Dues/Memberships	1,055	2,131	1,000	3,000	65	3,000
6620	30-54006-01-6620	Subscriptions	-	-	-	200	5,500	200
6625	30-57060-01	Insurance Liability & Contents	-	-	-	2,000	-	2,000
6630	30-51001-01	Office Expense	499	2,096	2,500	2,000	1,640	2,000
6635	30-58001-01	Depreciation Expense	14,443	12,961	9,720	-	11,881	-
6640	30-53007-01	Copier & Fax	567	567	567	567	-	567
6645	30-53006-01-6645	Repairs & Maintenance	270	-	500	1,500	-	1,500
6650	30-57001-01	Telephone Expenses	1,879	963	1,488	1,500	1,202	1,500
6655	30-54005-01-6655	Publicity	12,913	17,317	9,648	38,810	14,286	38,210
6660	30-51060-01	Internet Service	280	359	500	500	370	500
6662	30-50018-01	Janitorial	-	-	1,200	1,200	-	1,200
6665	30-53010-01	Website Setup & Maintenance	600	3,625	5,546	3,000	1,504	3,000
6670	30-54015-01	Cell Phone Expense	1,200	1,200	650	1,200	-	1,200
6675	30-51005-01	P.O. Box & Postage	174	375	600	600	122	600
6680	30-53006-01-6680	Mowing & Property Maintenance	1,000	1,050	-	4,000	-	4,000
6695	30-53006-01-6695	Gladewater Center for Comm Ed	4,335	4,383	-	2,500	5,073	2,500
6697	30-51054-01	Bad Debt Expense	65,572	-	-	-	-	-
6700	30-39999-01	Contingency Reserve - EQUITY	1,952	-	-	4,000	-	4,000
<b>TOTAL OFFICE &amp; OTHER EXPENSES</b>			<b>111,139</b>	<b>51,827</b>	<b>38,719</b>	<b>71,377</b>	<b>45,642</b>	<b>70,777</b>
<b>TOTAL EXPENSES</b>			<b>400,262</b>	<b>385,640</b>	<b>324,815</b>	<b>457,360</b>	<b>297,524</b>	<b>273,847</b>
<b>OTHER INC- GAIN ON SALE OF ASSETS</b>			<b>128,791</b>	<b>1,705</b>				
<b>NET AVAILABLE FUNDS</b>			<b>94,074</b>	<b>(641)</b>	<b>65,185</b>	<b>(69,260)</b>	<b>81,839</b>	<b>108,253</b>